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Ironton Capital is a multi-strategy real estate private equity firm. We provide tailored solutions to investors with short and long-term products. Investor benefits:

- Diversification Across Geography, Asset Class, Sponsor and Strategy
- Principal protection focus
- Tax optimization
- Passive losses for investors that desire them
- Liquidity in our income funds

All NDFs are similar to our groundbreaking NDF5 fund which is seeing:

- Target 16%+ IRR and a 1.9x cash multiple over 4-6 years
- Investors benefited from significant tax advantages, with invested cash eligible for accelerated depreciation in 2023, offering substantial deductions

Our current fund offerings include:

### National Diversified Fund (NDF)

- Targeted IRR 16-20% (net of fees) with 4-6 year term
- Exposure to 30-40 individual commercial properties in 10+ US States
- Includes mostly multifamily, industrial, value-add and new build, managed by institutional-level managers
- Most returns taxed as capital gains
- Depreciation class shares offer passive losses in year one if needed

### Short-Term Income Fund (STI)

- Provides lending to real estate investors. First deed of trust highly secure
- 250+ loans in portfolio provides diversification
- Liquid on relatively short notice
- Quarterly dividends with an annual return of about 8-9% per year
- Tax-preferred treatment as a REIT



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### Medium-Term Income Fund (MTI)

- Great option for investors wanting further diversification that is completely uncorrelated with real estate or the stock market.
- Provides financial solutions to Medical Service Providers
  - Advancing funds against outstanding medical receivables via Letters of Credit
  - Purchasing receivables at a discount under Letters of Protection
  - Diversified across 25,000+ individual medical invoices
- o Investors can expect a fixed return of between 11-13% per year based on AUM
- 8-10 year target hold period.
- Paid-out on a quarterly basis, beginning from the first full quarter postinvestment
- Fund has a one-year lockup period, after which investors can request redemptions quarterly

Please feel free to reach out to us at https://irontoncapital.com/review to set up a time to see how we can help you achieve your investment goals.

To your success,

Lon Welsh Founder & Managing Partner IrontonCapital.com

PS As our gift to you, get our book "The Complete Guide to Passive Diversified Real Estate Investing" for FREE...and learn our entire investing strategy in 2 hours or less at https://irontoncapital.com/guidegift



## Ironton Capital – Current Funds Overview

# For Accredited Investors for Informational Purposes Only - Not an Offer to Invest



Min Investment	Tax Advantages	Individual Investments	Fund Size	Liquidity	Target Returns	Sector	
•	•	•	٠				N
\$50K	Targeting depreciation tax shelter	10-15	\$10-20M	Cash distributed as individual projects cash flow	16%+ 5-6 year timeline	Real Estate	National Diversified Funds (NDFs)
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\$50K	REIT income treatment	200-400	\$200M+	Quarterly dividends Principal back with 30-day notice	8-9%	Real estate (~80%) Medical Receivables (~20%)	Short Term Income Funds (STIs)
	2	•			5.00	•	The same
\$50K	No tax advantage	25,000+	\$100M+	Quarterly dividends Access to principal after one year lockup	11-13% fixed (based on assets under management AUM)	Medical Receivables	Medium Term Income Funds (MTIs)
•		•	•			•	
\$50K	<ul> <li>Varies</li> </ul>	• Varies	• \$1-10M	Varies	<ul><li>15-20%</li><li>1-5 year timeline</li></ul>	Mainly Real Estate	Single Asset Funds

# Ironton Capital Track Record (IRR are net of all fees)



## INVESTMENT HISTORY - GROWTH FUNDS

Year         Org IRR         Current IRR estimate           2019/20         14-20%         14.0% (5 of 8 investments sold)           2020         14-20%         16.5% (1 of 8 investments sold)           2020/21         14-20%         16.0%           2021/22         14-20%         18.5%           2022         17-20%         16.0% (1 of 11 investments sold)           2023         17-20%         18.0%           2023/24         17-20%         17.0%           2024         19-21%         21.5%           2025         16-20%         19.0%
Current 14.0% 16.5% 16.0% 18.5% 18.0% 17.0% 21.5% 17.0%
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### INVESTMENT HISTORY - INCOME FUNDS

MTI Med Term Income	STI Short Term Income	Fund
2023 to present	e 2022 to present 7	Year
11-13%	7-8%	Org IRR
12.0%	7.5-8.5%	<b>Current IRR</b>